12/18/2018

Michelle Baker, Director of Recruitment – Heartland Division Merritt, Hawkins and Associates 8840 Cypress Waters Blvd. Suite 300 Dallas, TX 75019

Dear Ms. Avery:

I am writing to strongly support the planned development of the former Bergners building by the Quincy Medical Group (QMG) into a surgery center in Quincy (Project No. 18-042). This project will greatly benefit recruitment efforts for QMG in a highly competitive market and geographic region.

I have specialized in the physician recruitment industry for over 15 years and have experienced firsthand the impending shortage of specialized physicians and surgeons in the United States. My entire career, specifically has been recruiting to the Heartland Division, which includes Missouri and Illinois. I have worked with QMG for five of those 15 years. As the demand for physicians and surgeons grow nationwide, rural locations and areas are finding it even harder to recruit quality providers to the area and therefore have access to care for their community. Access and ownership in a surgery center would create an advantage for QMG in this area. Even the initiation of the process to build this surgery center has resulted in increased activity in the recruitment department with interested candidates.

As an experienced recruiter who has specialized specifically in the Missouri/Illinois region as well as non-metropolitan/rural locations, such as Quincy, I cannot emphasize enough how beneficial this arrangement will be for the Quincy area and population. It will be an important tool in recruitment to the area for the next decade or more. I strongly support this project and recommend its approval.

Sincerely,

Michelle Baker